

# CONVERSATION

FEI WORL

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HORSE **85TH** 

ANNIVERSARY



# THE CHRONICLE of the HORSE

COMMUNITY

America's leading resource for sport horse news since 1937.

# 2022 MEDIA KIT

# TESTIMONIALS

Hundreds of advertisers each year choose the Chronicle to market their products, services, properties, horses and more!

"Blue Bridle Insurance Agency has been an advertiser in The Chronicle of the Horse for many years. Our stats support the fact that this publication is a **great source of new business** for our agency. That says a lot for the popularity of the COTH!" - JOAN BOOTH



"At the heart of Shires Equestrian is the goal of making riding accessible to everyone, and this is why we choose to partner with COTH when promoting our brand. **We feel confident** 

### that we are reaching our intended

**audience**, from grass-roots amateurs through professionals competing at the highest levels. The additional exposure we have gained by partnering with COTH has been vital to our brand recognition here in the United States."

- KORIE BOISSONEAU



"Working with COTH has been an amazing process as an advertising agency. Being able to have so many tools at your disposal and only having to deal with one individual has been a real time saver. Whether we are promoting our horse show or footing clients, **COTH has delivered real results** including realistic CTR and point to point tracking." - МІСНАЕL СRUCIOTTI



"An iconic, important magazine with integrity."

- NICOLE SHAHINIAN-SIMPSON ASPCA Maclay and USEF Medal Final Champion and World Equestrian Games and World Cup Final competitor



"The most important horse magazine in the nation." - DAVID O'CONNOR Former USEF President 2000 Olympic Gold Medalist Individual Eventing

### The Chronicle Of The Horse

- Published 18 times annually
- News, national and international competition coverage, analysis, personalities, in-depth features and opinions, stunning photography and much more
- Winner of multiple American Horse Publication Excellence in Journalism awards every year

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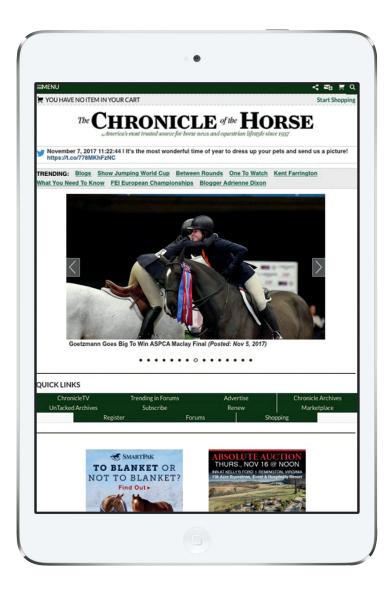
### Untacked

- Published quarterly
- Personalities, travel, history, fashion, technology, lifestyle, stunning photography and more
- Included with a Chronicle subscription
- Winner of multiple American Horse Publication Excellence in Journalism awards every year

The Chronicle of the Horse, with a paid print circulation and digital magazine distribution to over 23,000, reaches approximately 50,000\* of the most affluent, educated buyers and influencers in America.

\*Chronicle subscribers share their print issues with an average of 2.1 others. – Accelara Research

# DIGITAL MEDIA



COTH.com

8 million

unique users

**670,000+** unique users

each month

5.12 million page views each month

**4:05** average visit duration

3 pages+

Social Media

**400,000** Facebook followers

**98,000** Instagram followers

**40,000** Twitter followers



### Email Newsletter

Over 100,000

Subscribers to **Tuesday** weekly newsletter

7,500+ subscribers and opt-in equine industry and retailer recipients receive digital editions of the Chronicle and Untacked with an average **"Issue Is** Ready" open rate of 35%

**COTH.com** is the **#1 widest-reaching English Equestrian Website** in America.

\*Alexa Rankings

# AUDIENCE DEMOGRAPHICS

# THE CHRONICLE of the HORSE unTACKED

### **Buying Habits**

Sought more information on a product:

79.4% PRINT READERS

**85%** DIGITAL AUDIENCE

Purchased an advertised product:

**42%** PRINT READERS

**33%** DIGITAL AUDIENCE



**\$1,296,000** AVERAGE HH NET WORTH

Affluence

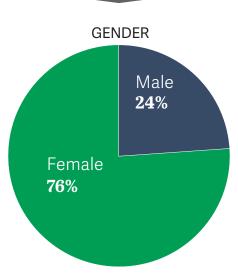
**19.4%** HHI OVER \$350.000

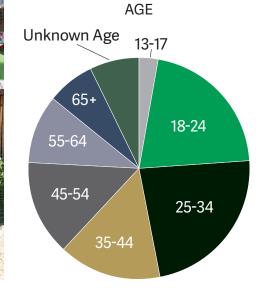
23.7% HH NET WORTH OVER \$1,500,000

**10.1%** HH NET WORTH OVER \$3,000,000



### Social Media Demographics





\*Accelara Research

# AUDIENCE DEMOGRAPHICS

### THE CHRONICLE<sup>sthe</sup>HORSE unTACKED



### **Riding Level**

**91.3%** ACTIVE RIDERS

78.9% 8.2 RODE IN COMPETITION AVERAGE TIMES LAST YEAR COMPETED ANNUALLY

### Horse Ownership

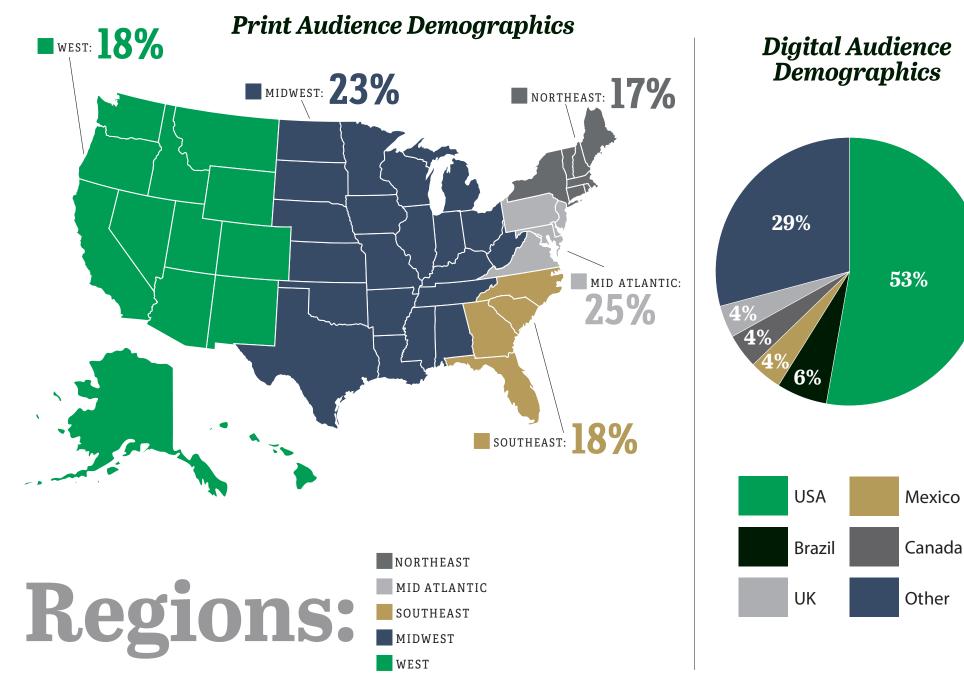
**3.17** AVERAGE NUMBER OF HORSES OWNED 84.7% READERS OWNING ONE OR MORE HORSES

### Discipline

46.6% HUNTERS
39.4% DRESSAGE
33.2% JUMPERS
25.7% EVENTING
14.8% FOXHUNTING

# AUDIENCE GEOGRAPHY

# THE CHRONICLE of the HORSE unTACKED



# 2022 EDITORIAL CALENDAR

### THE CHRONICLE<sup>ofthe</sup>HORSE unTACKED

January		
JAN 24	Yearbook/Horses in Sport	Deadline: 1/7
February		
FEB 14	Horse Show	Deadline: 1/28
March		
MAR 7	<b>Spring Untacked</b> with Real Estate Guide*	Deadline: 2/11
MAR 7	Spring Horse Care	Deadline: 2/18
MAR 21	Show Jumping *	Deadline: 3/4
April		
APR 25	Kentucky Three-Day Preview	Deadline: 4/8
Мау		
MAY 9	Dressage	Deadline: 4/22
MAY 23	Summer Untacked	Deadline: 4/29
MAY 23	Kentucky Three-Day Results	Deadline: 5/6
June		
JUN 13	<b>Readers' Choice*</b>	Deadline: 5/27
JUN 27	Pony <b>with Pony Guide</b> *	Deadline: 6/10

### July World Championships **JUL 25** Deadline: 7/8 Preview August **AUG 15** Hunter Derby Deadline: 7/29 **September** SEP 5 **Fall Untacked** Deadline: 8/12 SEP 5 Fall Horse Care Deadline: 8/19 SEP 26 85th Anniversary Deadline: 9/9 HORSE 85TH October **OCT 10** Eventing Deadline: 9/23 OCT 24 Intercollegiate Deadline: 10/7 November NOV 7 Holiday Foxhunting Deadline: 10/21 with Holiday Gift Guide\* **NOV 21** Winter Untacked Deadline: 10/28 **NOV 21** Equitation Deadline: 11/4 **December** Sport Horse Breeding \* **DEC 19** Deadline: 12/2



### \*THESE SPECIAL ISSUES WILL HAVE unlimited digital distribution to the Chronicle's

1.3 Million + audience! They will be available via our Facebook page, Email Newsletters, Website, and more.



# BONUS DISTRIBUTION

# THE CHRONICLE of the HORSE

### unTACKED



**In addition to our subscriber base**, you'll also reach **competitors**, **owners**, and **sponsors** through our bonus distribution at the highest profile shows and most prestigious venues in the country.

### JANUARY

- Adequan Global Dressage Festival
- Desert Circuit
- Winter Equestrian Festival

### FEBRUARY

- Aiken Eventing Showcase
- Adequan Global Dressage Festival
- Desert Circuit
- Gulf Coast Winter Series
- Winter Equestrian Festival
- Digital Distribution across COTH Platforms

### MARCH

- Adequan Global Dressage Festival
- Blenheim EquiSports
- Desert Circuit
- Gulf Coast Winter Series
- Winter Equestrian Festival

### APRIL

- Blenheim EquiSports
- The Kentucky Three Day Event

### MAY

- Blenheim EquiSports
- Tryon International Equestrian
   Center
- Upperville Colt & Horse Show

### JUNE

- Aiken Summer Classic
- Blenheim EquiSports
- Colorado Horse Park
- Traverse City Horse Show
- Tryon International Equestrian
   Center
- Digital Distribution across COTH Platforms

### JULY

**UPCOMING 2022 ISSUE DISTRIBUTION:** 

- Blenheim EquiSports
- Colorado Horse Park
- Traverse City Horse Show

### AUGUST

- The American Eventing
   Championships
- Blenheim EquiSports
- The Hampton Classic
- Traverse City Horse Show
- USEF Pony Finals
- USHJA Hunter Derby Championships

### SEPTEMBER

- Blenheim EquiSports
- Colorado Horse Park
- Dressage at Devon
- Equine Affaire
- The Retired Racehorse Project Thoroughbred Makeover
- Traverse City Horse Shows

### OCTOBER

- Capital Challenge
- Maryland 5\* at Fair Hill
- Pennsylvania National Horse Show
- Tryon International Equestrian Center
- Washington International Horse Show

### NOVEMBER

- Equine Affaire
- Desert Holiday 1
- LA Season Finale
- Las Vegas National
- National Horse Show
- Tryon International Equestrian Center

### DECEMBER

- Adequan Global Dressage Festival 2023
- Desert Circuit
- Winter Equestrian Festival 2023
- Digital Distribution across COTH Platforms

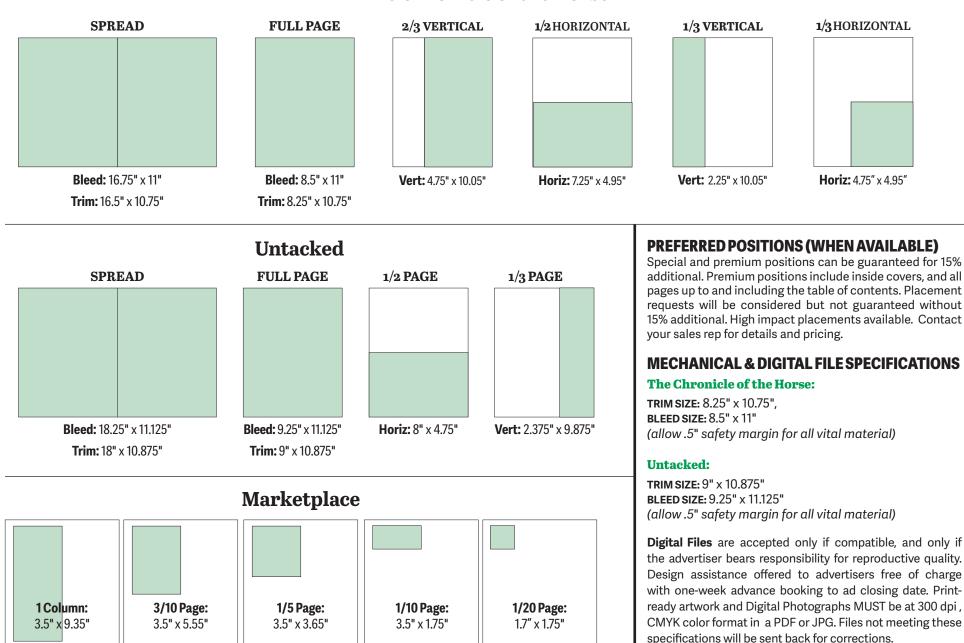


# PRINT ADVERTISING SIZES

### $THE \ CHRONICLE^{{}_{\it of the}}HORSE$

*un***TACKED** 

### The Chronicle of the Horse



# DIGITAL BANNER SIZES

### *un***TACKED**

SPECS: 728 X 90 ROS except homepage, all devices

**2** ROS-1 SPECS: 300 X 250 ROS, all devices

**3 ROS-2** SPECS: 300 X 250 ROS, all devices

**4** SKYSCRAPER SPECS: 300 X 600 ROS, all devices

**5** CONTENTBOARD SPECS: 600 X 90 Bottom of article pages, all devices

**6 7** ROS-3 & ROS-4 SPECS: 300 X 250 ROS, all devices

**3**:1 RECTANGLE SPECS: 300 X 100 ROS, all devices





Facebook **Static Photo: Photo Link:** 630 x 630

Facebook Video: 504 x 283

FACEBOOK: Advertiser provides all copy, one photo or video and a click through URL. The Chronicle will provide a standard post to one social media platform. Posts can be promoted or "boosted" on Facebook at the advertiser's expense. Content must be submitted at least one week prior to publish date. Send files via Dropbox or WeTransfer to advertise@coth.com.



### **Twitter Post:**

440 x 220 pixels. Limited to 280 characters including link. Image may effect character count.



**Instagram Post:** 1080 x 1080 pixels



**Email Newsletter Ad:** Banner: 600x90 pixels

### **Dedicated Email Blast:** 550 pixels wide, no height limit

### **ONLINE ADVERTISING SPECIFICATIONS**

JPEG, GIF AND PNG FILES: File size max 500K. Border 1 px. THIRD PARTY CREATIVE: Must be served with https secure protocol

Advertiser provides digital JPEG or PNG file and URL for click through link. Files must be submitted one week prior to start date.

Notes: ROS = your ad will run across the site in the same location on each page and rotate evenly. Ads will rotate through the placement purchased with other advertisers for the minimum impressions guaranteed above.

### **CALL FOR INTEGRATED DIGITAL AND PRINT PACKAGE RATES.**

# ADVERTISING RATES

unTACKED

### THE CHRONICLE OF THE HORSE

SIZE (per insertion)	OPEN	6 TIMES	12 TIMES	18 TIMES
2-PAGE SPREAD	\$3,000	\$2,700	\$2,500	\$2,000
FULL PAGE	\$1,500	\$1,350	\$1,250	\$1,000
2/3 PAGE	\$1,000	\$850	\$750	\$650
1/2 PAGE	\$850	\$750	\$650	\$550
1/3 PAGE	\$650	\$600	\$550	\$500
COVERS				
BACK COVER	\$3,500	\$3,250	\$3,000	-
INSIDE FRONT COVER	\$2,000	\$1,800	\$1,650	-
INSIDE BACK COVER	\$1,900	\$1,700	\$1,550	-

\* Premium positions can be guaranteed for 15% additional

### DIGITAL BANNER ADS

SIZE	1MONTH	3 MONTH	6 MONTHS	12 MONTHS
ROS 1:	\$1,000	\$950	\$900	\$850
ROS 2:	\$625	\$595	\$565	\$530
SKYSCRAPER:	\$750	\$715	\$675	\$640
LEADERBOARD:	\$625	\$595	\$565	\$530
ROS 3:	\$375	\$360	\$340	\$320
ROS 4:	\$375	\$360	\$340	\$320
CONTENTBOARD	\$250	\$240	\$225	\$210
3X1:	\$125	\$115	\$110	\$105

\*\*Device/geo-targeting and position coverall available for 15% additional, based on availability

### UNTACKED

UNIACKED				
SIZE (per insertion)		OPEN		4 TIMES
2-PAGE SPREAD		\$4,000		\$3,000
FULL PAGE		\$2,000		\$1,500
1/2 PAGE		\$1,200		\$900
1/3 PAGE		\$900		\$625
COVERS				
<b>BACK COVER</b>		\$4,000		\$4,000
INSIDE FRONT OR INSIDE BACK COVER		\$3,000		\$3,000
SOCIAL MEDIA				
PRODUCT		OPEN	6 TIMES	12 TIMES
Facebook Post		\$600	\$500	\$400
Facebook Post Instagram Post		\$600 \$500	\$500 \$400	\$400 \$300
Instagram Post		\$500	\$400	\$300
Instagram Post Twitter	ΓER	\$500 \$400	\$400 \$300	\$300 \$200
Instagram Post Twitter Instagram Story	ΓER OPEN	\$500 \$400	\$400 \$300	\$300 \$200
Instagram Post Twitter Instagram Story EMAIL NEWSLET		\$500 \$400 \$200	\$400 \$300 \$150	\$300 \$200 \$100
Instagram Post Twitter Instagram Story EMAIL NEWSLET PRODUCT Dedicated Email	OPEN	\$500 \$400 \$200 3 TIMES	\$400 \$300 \$150	\$300 \$200 \$100
Instagram Post Twitter Instagram Story EMAIL NEWSLET PRODUCT Dedicated Email Blast Weekly Newsletter	<b>OPEN</b> \$3,500	\$500 \$400 \$200 3 TIMES	\$400 \$300 \$150 6TIMES	\$300 \$200 \$100 <b>12 TIMES</b>

Sponsorship and Marketplace rates available separately

# ADVERTORIAL PACKAGES

### THE CHRONICLE of the HORSE

### unTACKED



### A Brave New World For Breeding

[ A D Y E R T O R I A L ]

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International show jumper Pieter Devos two of the Maren of Mache partnery



# PREMIUM PACKAGE

• Web article published on coth.com (provided by Advertiser)

•728x90 Web Banner on top of article, embedded video within article (optional)

•Story featured on homepage slider, archived under "Industry Releases"

•Promoted on the Chronicle's Facebook, Instagram, and Tuesday E-Newsletter platforms

### \$3,000

# STANDARD PACKAGE

•Web article published on coth.com (provided by Advertiser)

•728x90 Web Banner on top of article, embedded video within article (optional)

•Story archived under "Industry Releases"

Promoted on the Chronicle's Facebook page

### \$2,000

Feature your advertorial in the magazine! Standard advertising page rates and premium position charges apply.

All advertorial copy subject to review and approval by The Chronicle of the Horse, and will be clearly marked as paid promotion. Payment due prior to article publish date.

# SURVEY CONTESTS

New in 2021, we offer the opportunity for advertisers to co-brand and co-create a survey with COTH to gain insights from our followers. The advertiser is responsible for prize offerings and brand-related survey questions.



### CONTEST PROMOTED ACROSS:

COTH Facebook and Instagram:	COTH Facebook, Instagram and e-newsletter:	COTH Facebook, Instagram, e-newsletter and dedicated eblast:
\$950	\$1,350	\$3,500

### THE CHRONICLE<sup>ofthe</sup>HORSE SPONSORED CON **ONLINE FEATURE CONTENT** S P O N S O R S H I P S

## **BENEFITS INCLUDE**

- 728 x 90 pixel banner ad above article body
- "Sponsored by" designation below article title
- Sponsor recognition on article Facebook posts
- Recognition in Tuesday e-newsletter (when applicable)
- Video embedded below article body
- Up to 4 co-branded Full Page print ads in the Chronicle, promoting Featured Department and Sponsor

**1YEAR** 

\$25,000

Guaranteed 24 posts

### **6 MONTHS**

\$12,500

Guaranteed 12 posts

**1MONTH** 

\$2,500 2 posts per month

# **DEPARTMENTS OFFERED ON FIRST RESERVE BASIS:**

### **BACK FROM THE BRINK**

Where there's a will there's a way. Discover true stories of human and equine athletes who never should have returned to competition but somehow defied disaster to make it happen.

### **BEHIND THE STALL DOOR**

Get an insider's view on the personalities and habits of our top equine athletes.

### **GROOM SPOTLIGHT**

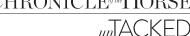
Go behind the scenes with the people who enable our top equestrians and equine athletes to shine.

### AVERAGE REACH PER ARTICLE: 50,000-75,000

### AMATEUR SHOWCASE • DAY IN THE LIFE • JUNIOR SPOTLIGHT • PONY PADDOCK • RINGSIDE CHATS • THROWBACK THURSDAYS • WINNER OF THE WEEK •

Viewership figures are based on historical averages across the Chronicle's website, Facebook, and e-newsletter, and are not guaranteed.





# SPONSORED CONTENT **COMPETITION COVERAGE** S

Showcase your brand alongside our award-winning competition coverage. Timely and relevant editorial content leads to the highest viewership and audience interaction (click-through rates) of all COTH.com advertising options.

### **BENEFITS INCLUDE:**

- 728 x 90 pixel banner ad above article body
- "Sponsored by" designation below article title
- Sponsor mention on article Facebook posts



### **12 guaranteed stories TWO FULL PAGE print ads**

### **EVENTS COVERED**

• Land Rover Kentucky 3-Day Event (APR) Devon Horse Show (MAY) • Maryland Five Star at Fair Hill (OCT)



- Recognition in Tuesday
- e-newsletter (when applicable)
- Video embedded below article body



### **8** guaranteed stories **ONE FULL PAGE print ad**

### **EVENTS COVERED**

Global Dressage Festival - Full Series (JAN-MAR)

- FEI World Cup Show Jumping Final (APR)
  - FEI World Cup Dressage Final (APR)
    - North American Junior and
  - Young Rider Championships (JUL)
- American Eventing Championships (AUG) • USEF Pony Finals (AUG)
- USHJA Hunter Derby & Green Incentive Championships (AUG)
  - U.S. Dressage Festival of Champions (AUG)
  - Pennsylvania National & Dover USEF Medal (OCT) Washington International (OCT)
    - National Horse Show & ASPCA Maclay (OCT)

### THE CHRONICLE<sup>of the</sup>HORSE

FOR 2022:

CHAMPIONSHIPS

coverage!

CONTACT YOUR

ACCOUNT MANAGER

**unTACKED** 

# FOR DETAILS TIER 3 \$3,000

### **3 guaranteed stories ONE FULL PAGE print ad**

### **EVENTS COVERED**

- The Fork International (APR)
- Jersey Fresh International (APR) • IHSA Championships (MAY)
- Bromont International (JUNE)
  - Capital Challenge (SEPT)
  - HITS-on-the-Hudson
- Championship Week (SEPT)
- Retired Racehorse Project (SEPT)
- Morven Park International (OCT) • Dressage at Devon (OCT)
- Ocala Jockey Club International (NOV)

### ASK ABOUT FULL SEASON WEF COVERAGE

Coverage subject to change.

The Chronicle would like to give a heartfelt thank you to our 2021 Gold, Silver, and Bronze Advertising Partners. If you'd like to learn more about our Partners Program, please contact your account manager.



www.COTH.com/article/COTH-Advertising-Partners

# CONTACT US

# THE CHRONICLE of the HORSE unTACKED

### For information about advertising with the Chronicle please contact:



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CAITLIN CALDER Senior Account Manager Office: 540.687.4926 ccalder@coth.com



ABBY FOLTZ Advertising Sales and Production Manager Office: 540.687.4917 afoltz@coth.com



KRISTIN SCRUGGS Marketplace Sales Manager Office: 540.687.4918 kscruggs@coth.com