

THE CHRONICLE of the HORSE

America's leading resource for sport horse news since 1937.

**2023** MEDIA KIT

## TESTIMONIALS

Hundreds of advertisers each year choose the Chronicle to market their products, services, properties, horses and more!



"Blue Bridle Insurance
Agency has been an
advertiser in The Chronicle
of the Horse for many
years. Our stats support the
fact that this publication
is a **great source of new business** for our agency.
That says a lot for the
popularity of the COTH!"



"At the heart of Shires Equestrian is the goal of making riding accessible to everyone, and this is why we choose to partner with COTH when promoting our brand. We feel confident that we are reaching our intended audience, from grass-roots amateurs through professionals competing at the highest levels. The additional exposure we have gained by partnering with COTH has been vital to our brand recognition here in the United States."

- KORIE BOISSONEAU





"Working with COTH has been an amazing process as an advertising agency. Being able to have so many tools at your disposal and only having to deal with one individual has been a real time saver. Whether we are promoting our horse show or footing clients, **COTH has delivered real results** including realistic CTR and point to point tracking."

-MICHAEL CRUCIOTTI





"The most important horse magazine in the nation."

- DAVID O'CONNOR

Former USEF President<sup>t</sup> 2000 Olympic Gold Medalist Individual <u>Eventing</u>

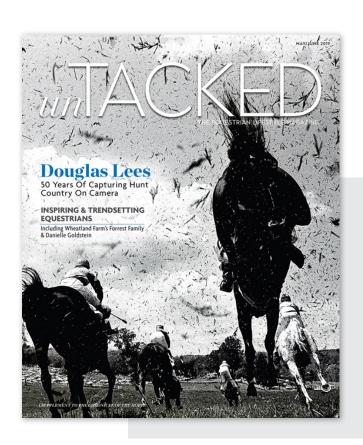


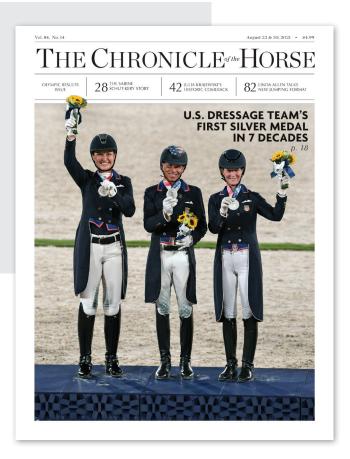
"An iconic, important magazine with integrity."

- NICOLE SHAHINIAN-SIMPSON ASPCA Maclay and USEF Medal Final Champion and World Equestrian Games and World Cup Final competitor

### The Chronicle Of The Horse

- Published 18 times annually
- News, national and international competition coverage, analysis, personalities, in-depth features and opinions, stunning photography and much more
- Winner of multiple American Horse Publication Excellence in Journalism awards every year





### **Untacked**

- · Published quarterly
- Personalities, travel, history, fashion, technology, lifestyle, stunning photography and more
- Included with a Chronicle subscription
- Winner of multiple American Horse Publication Excellence in Journalism awards every year

The Chronicle of the Horse, with a paid print circulation and digital magazine distribution to over 23,000, reaches approximately **50,000\*** of the most affluent, educated buyers and influencers in America.

\*Chronicle subscribers share their print issues with an average of 2.1 others.

– Accelara Research



## COTH.com

## 1.2 million

sessions per month

442,000+

unique users each month

## 5.2 million

page views each month

5:29

average visit duration

**4.5 pages** per visit

## Social Media

404,000

Facebook followers

97,000

Instagram followers

40,000

Twitter followers



## Email Newsletter

Over 100,000

Subscribers to **Tuesday** weekly newsletter

7,500+

subscribers and opt-in equine industry and retailer recipients receive digital editions of the Chronicle and Untacked with an average "Issue Is Ready" open rate of

40%+

COTH.com is the #1 widest-reaching English Equestrian Website in America.

\*Alexa Rankings

## **Buying Habits**

Sought more information on a product:

79.4%

PRINT READERS

85%

**DIGITAL AUDIENCE** 

Purchased an advertised product:

42%

**PRINT READERS** 

33%

**DIGITAL AUDIENCE** 

## Print Demographics

**50.6** 

\$173,200

AVERAGE AGE

AVERAGE HHI

\$1,296,000

AVERAGE HH NET WORTH

## **Affluence**

19.4%

23.7%

HHI OVER \$350,000 HH NET WORTH OVER \$1,500,000

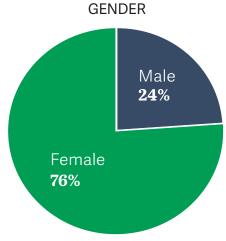
10.1%

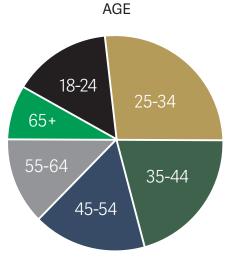
HH NET WORTH OVER \$3,000,000





## Social Media Demographics







## **Riding Level**

91.3%

**ACTIVE RIDERS** 

78.9%

8.2

RODE IN COMPETITION LAST YEAR

AVERAGE TIMES
COMPETED ANNUALLY

## Horse Ownership

3.17

84.7%

AVERAGE NUMBER OF HORSES OWNED

READERS OWNING ONE OR MORE HORSES

## Discipline

**46.6%** HUNTERS

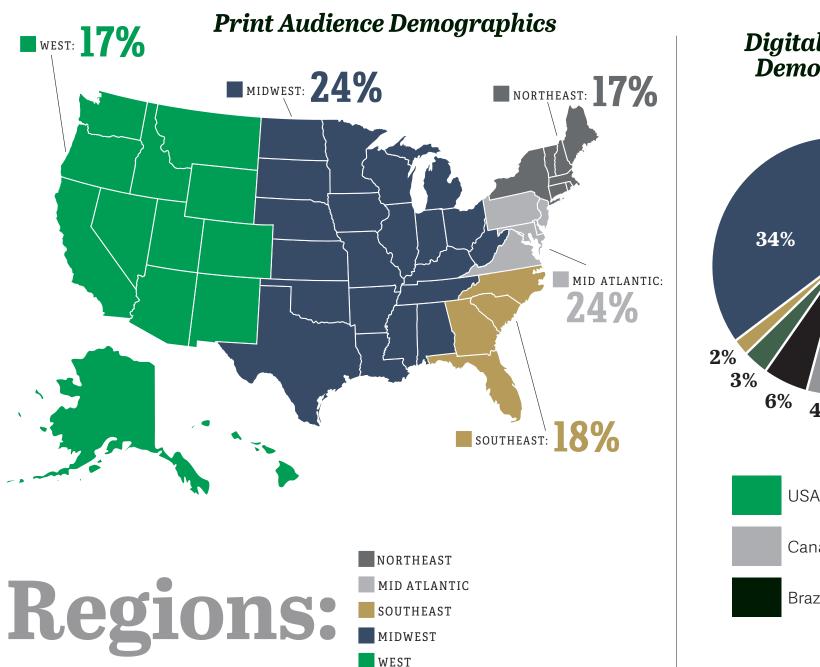
**39.4%** DRESSAGE

**33.2%** JUMPERS

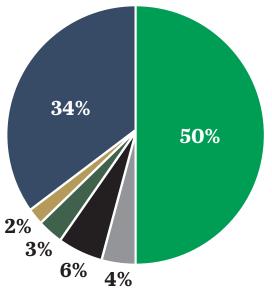
**25.7%** EVENTING

14.8% FOXHUNTING

## AUDIENCE GEOGRAPHY



## Digital Audience Demographics





## 2023 EDITORIAL CALENDAR

## THE CHRONICLE of the HORSE unTACKED

January		
JAN 23	Yearbook/Horses in Sport	Deadline: 1/6
February		
FEB 13	Horse Show	Deadline: 1/27
March		
MAR 13	Spring Untacked	Deadline: 2/17
MAR 13	Show Jumping *	Deadline: 2/24
MAR 27	World Cup Preview	Deadline: 3/10
April		
APR 24	Kentucky Three-Day Preview	Deadline: 4/7
May		
MAY 8	Spring Horse Care	Deadline: 4/21
MAY 22	Kentucky Three-Day Results	Deadline: 5/5
June		
JUN 12	Summer Untacked	Deadline: 5/19
JUN 12	Readers' Choice*	Deadline: 5/26
JUN 26	Pony	Deadline: 6/9

July		
JUL 24	Dressage	Deadline: 7/7
August		
AUG 14	Hunter Derby with Pony Guide*	Deadline: 7/28
September		
SEP 4	Fall Untacked	Deadline: 8/11
SEP 4	Fall Horse Care	Deadline: 8/18
SEP 25	Unsolved Mysteries	Deadline: 9/8
October		
OCT 16	Eventing/Maryland 5* Preview	Deadline: 9/29
OCT 30	Intercollegiate	Deadline: 10/13
November		
NOV 6	Foxhunting with Holiday Gift Guide*	Deadline: 10/20
NOV 20	Winter Untacked	Deadline: 10/27
NOV 20	Equitation	Deadline: 11/3
December		
DEC 18	Sport Horse Breeding *	Deadline: 12/1





**In addition to our subscriber base**, you'll also reach **competitors**, **owners**, and **sponsors** through our bonus distribution at the highest profile shows and most prestigious venues in the country.

**UPCOMING 2023 ISSUE DISTRIBUTION:** 



#### • Adequan Global Dressage Festival

• Desert Circuit

JANUARY

· Winter Equestrian Festival

#### FEBRUARY

- Aiken Eventing Showcase
- Adequan Global Dressage Festival
- Desert International Horse Park
- Gulf Coast Winter Series
- Winter Equestrian Festival
- Digital Distribution across COTH Platforms

#### MARCH

- · Adequan Global Dressage Festival
- Blenheim EquiSports
- · Desert International Horse Park
- FEI World Cup Finals
- Gulf Coast Winter Series
- · Winter Equestrian Festival
- · Paso Robles Horse Park

#### APRIL

- Blenheim EquiSports
- The Kentucky Three Day Event

#### MAY

- Blenheim EquiSports
- Tryon International Equestrian Center
- Upperville Colt & Horse Show

#### JUNE

- Aiken Summer Classic
- Blenheim EquiSports
- · Colorado Horse Park
- Traverse City Horse Show
- Tryon International Equestrian Center
- Digital Distribution across COTH Platforms

#### JULY

- Blenheim EquiSports
- Colorado Horse Park
- Traverse City Horse Show

#### AUGUST

- The American Eventing Championships
- Blenheim EquiSports
- The Hampton Classic
- Traverse City Horse Show
- USEF Pony Finals
- USHJA Hunter Derby Championships

#### SEPTEMBER

- Blenheim EquiSports
- Colorado Horse Park
- Dressage at Devon
- Capital Challenge
- Traverse City Horse Shows

#### OCTOBER

- Maryland 5\* at Fair Hill
- · Pennsylvania National Horse Show
- The Retired Racehorse Project Thoroughbred Makeover
- Tryon International Equestrian Center
- · Washington International Horse Show

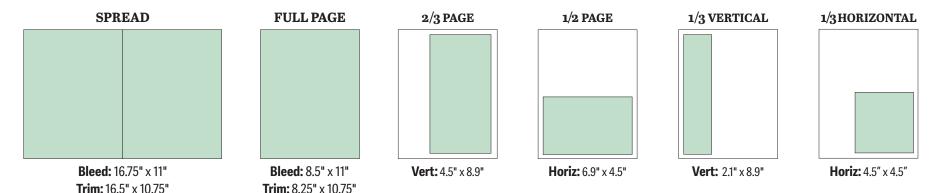
#### NOVEMBER

- Equine Affaire
- · Desert International Horse Park
- · Paso Robles Horse Park
- · Las Vegas National
- · National Horse Show
- Tryon International Equestrian Center

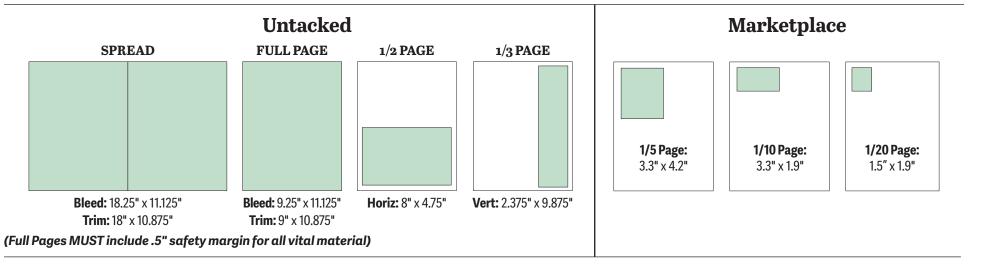
#### DECEMBER

- Adequan Global Dressage Festival 2024
- Desert International Horse Park
- Winter Equestrian Festival 2024
- Digital Distribution across COTH Platforms

#### The Chronicle of the Horse



(Full Pages MUST include .5" safety margin for all vital material)



#### **MECHANICAL & DIGITAL FILE SPECIFICATIONS**

**Digital Files** are accepted only if compatible, and only if the advertiser bears responsibility for reproductive quality. Design assistance offered to advertisers free of charge with one-week advance booking to ad closing date. Print-ready artwork and digital photographs MUST be at **300 dpi**, **CMYK color format in a PDF or JPG.** The Chronicle reserves the right to edit or reject files not meeting specifications. Advertisers are responsible for acquiring photographer permission and ensuring copy is free of typographical errors.

#### PREFERRED POSITIONS (WHEN AVAILABLE)

Special and premium positions may be guaranteed for additional fee. Premium positions include back covers, inside covers, commentary/editor's letter, table of contents, masthead, and all pages up to the table of contents. Placement requests will be considered but not guaranteed without upcharge. High impact placements available. Contact your sales rep or see rate card for details and pricing.

**1** LEADERBOARD

SPECS: **728 X 90**ROS except homepage, all devices

**2 ROS-1** SPECS: **300 X 250** 

ROS, all devices

**3 ROS-2**SPECS: **300 X 250**ROS, all devices

4 SKYSCRAPER SPECS: 300 X 600 ROS, all devices

5 CONTENTBOARD SPECS: 600 X 90 Bottom of article pages, all devices

6 7 ROS-3 & ROS-4 SPECS: 300 X 250 ROS, all devices

8 3:1 RECTANGLE SPECS: 300 X 100 ROS, all devices

Your ad will run across the site in the same location on each page and rotate evenly. Ads will rotate through the placement purchased with a maximum of 3-4 other advertisers, depending on position.





#### **Facebook Photos and Videos:**

Recommended aspect ratios include 1:1, 16:9, 2:3, 4:5, and 9:16.



#### **Instagram Post:**

1:1, 1.91:1, 4:5, or 16:9 aspect ratio

#### **Instagram Story or Reel:**

9:16 aspect ratio



#### **Twitter Post:**

1:1 or 16:9 aspect ratio. Limited to 280 characters including link. Image may affect character count.

**SOCIAL MEDIA SPECIFICATIONS:** Recommended minimum resolution of 1080 px wide. Advertiser provides all copy, photos **or** video, handle for sponsor tag, and click through URL (not supported on Instagram posts). Posts can be promoted or "boosted" at the advertiser's expense.



#### **Email Newsletter Banner:**

600x90 pixels

#### **Dedicated Email Blast:**

Minimum 600 pixels wide, no height limit

#### **DIGITAL FILE SPECIFICATIONS**

**WEB BANNERS:** JPG, PNG, GIF, HTML File, or Campaign Manager tag in RGB Color format. Max file size of 150 KB.

**EMAIL BANNERS:** JPG, PNG, or GIF in RGB color format. Max file size of 5 MB.

**DEDICATED EMAIL BLASTS:** Individual JPGs, PNGs, or GIFS in RGB color format, and copy, links, subject line and pre-header **or** HTML file and subject line. Max file size per image 5 MB.

**SOCIAL MEDIA PHOTOS:** JPG or PNG in RGB color format. Max file size of 30 MB.

SOCIAL MEDIA VIDEOS: MP4 or MOV. Max file size of 4 GB.

Files must be submitted 5 business days prior to start/publish date.

INTEGRATED DIGITAL AND PRINT PACKAGE RATES AVAILABLE.

## ADVERTISING RATES

THE CHRONICLE	E <sup>of the</sup> HORSE
7	"TACKED

THE CHRONICLE OF T	HE HORSE			
SIZE (per insertion)	OPEN	6 TIMES	12 TIMES	18 TIMES
2-PAGE SPREAD	\$3,000	\$2,700	\$2,500	\$2,000
FULL PAGE	\$1,500	\$1,350	\$1,250	\$1,000
2/3 PAGE	\$1,000	\$850	\$750	\$650
1/2 PAGE	\$850	\$750	\$650	\$550
1/3 PAGE	\$650	\$600	\$550	\$500
COVERS				
BACK COVER	\$3,500	\$3,250	\$3,000	-
INSIDE FRONT COVER	\$2,000	\$1,800	\$1,650	-
INSIDE BACK COVER	\$1,900	\$1,700	\$1,550	-
* Premium positions can be	guaranteed fo	or 15% additio	nal	

DIGITAL BANNER A	DS			
SIZE	1MONTH	3 MONTH	6 MONTHS	12 MONTHS
ROS 1:	\$1,000	\$950	\$900	\$850
ROS 2:	\$625	\$595	\$565	\$530
SKYSCRAPER:	\$750	\$715	\$675	\$640
LEADERBOARD:	\$625	\$595	\$565	\$530
ROS 3:	\$450	\$435	\$415	\$395
ROS 4:	\$450	\$435	\$415	\$395
CONTENTBOARD	\$275	\$265	\$250	\$235
3X1:	\$150	\$140	\$135	\$130

UNTACKED			•	
SIZE (per insertion)		OPEN		4TIMES
2-PAGE SPREAD		\$4,000		\$3,000
FULL PAGE		\$2,000		\$1,500
1/2 PAGE		\$1,200		\$900
1/3 PAGE		\$900		\$625
COVERS				
BACK COVER		\$4,000		\$4,000
INSIDE FRONT OR INSIDE BACK COVER		\$3,000		\$3,000
SOCIAL MEDIA				
PRODUCT		OPEN	6 TIMES	12 TIMES
Facebook Post		\$600	\$500	\$400
Instagram Post		\$500	\$400	\$300
Twitter		\$400	\$300	\$200
Instagram Story		\$200	\$150	\$100
EMAIL NEWSLET				
PRODUCT	OPEN	3 TIMES	6 TIMES	S 12 TIMES
Dedicated Email Blast	\$3,500	\$2,500	-	-
Weekly Newsletter Top	\$750	-	\$650	\$550
Weekly Newsletter In Content	\$550	-	\$450	\$350

Sponsorship and Marketplace rates available separately

\$225

\$200

\$250

**Issue is Ready** 







# From Muscle Tear To Major Grand Prix Win: How Velocity Helped parisin the questian world. A tall mare with vast scope and incredible brown, Amie has had an amazing career with NcLain. The pair has a long list of successes including counties Grand Prix wins, a USA Team silver medial at the 2016 Olympic Games in Rio and an emotional win after five clear jumping rounds at the 2017

## PREMIUM PACKAGE

- Web article published on coth.com (provided by Advertiser)
- •728x90 Web Banner on top of article, embedded video within article (optional)
  - Story featured on homepage slider, archived under "Industry Releases"
- •Promoted on the Chronicle's Facebook, Instagram, and Tuesday E-Newsletter platforms

\$3,000

## STANDARD PACKAGE

LIMIT ONE PER WEEK

- •Web article published on coth.com (provided by Advertiser)
- •728x90 Web Banner on top of article, embedded video within article (optional)
- Story archived under "Industry Releases"
- •Promoted on the Chronicle's Facebook feed and Instagram Story

\$2,000

Feature your advertorial in the magazine! Standard advertising page rates and premium position charges apply.

We offer the opportunity for advertisers to survey COTH's online followers and gain insights from our audience. The advertiser is responsible for prize offerings and brand-related survey questions.





	our horse show ready?
	0/500
	0/500
* How would you assess your riding skills?	
Expert	
Expert	
Expert Advanced	
Expert Advanced Intermediate	

#### CONTEST PROMOTED ACROSS:

COTH Facebook, Instagram and e-newsletter:

\$1,350

COTH Facebook, Instagram, e-newsletter and dedicated eblast:

\$3,500

## ONLINE FEATURE CONTENT

### SPONSORSHIPS

#### **BENEFITS INCLUDE**

- 728 x 90 pixel banner ad above article body
- "Sponsored by" designation below article title
- Sponsor recognition on article Facebook posts
- Recognition in Tuesday e-newsletter (when applicable)
- Video embedded below article body
- Up to 3 full page print ads, beginning with a 12 story commitment

## 24 STORIES

\$25,000

3 Full Page Print Ads

12 STORIES

\$12,500

1 Full Page Print Ad

2 STORIES

\$2,500



## **DEPARTMENTS OFFERED ON FIRST RESERVE BASIS:**

#### **BACK FROM THE BRINK**

Where there's a will there's a way. Discover true stories of human and equine athletes who never should have returned to competition but somehow defied disaster to make it happen.

#### **BEHIND THE STALL DOOR**

Get an insider's view on the personalities and habits of our top equine athletes.

#### **GROOM SPOTLIGHT**

Go behind the scenes with the people who enable our top equestrians and equine athletes to shine.

**AVERAGE REACH PER ARTICLE: 50,000-75,000** 

• AMATEUR SHOWCASE • DAY IN THE LIFE • JUNIOR SPOTLIGHT • PONY PADDOCK • RINGSIDE CHATS • THROWBACK THURSDAYS • WINNER OF THE WEEK •

Viewership figures are based on historical averages across the Chronicle's website, Facebook, and e-newsletter, and are not guaranteed.

THE CHRONICLE of the HORSE

**COMPETITION COVERAGE** 

SPONSORSHIPS

Showcase your brand alongside our award-winning competition coverage. Timely and relevant editorial content leads to the highest viewership and audience interaction (click-through rates) of all COTH.com advertising options.

#### **BENEFITS INCLUDE:**

- 728 x 90 pixel banner ad above article body
- "Sponsored by" designation below article title
- Sponsor mention on article Facebook posts
- Recognition in Tuesday e-newsletter (when applicable)
- Video embedded below article body

AVAILABLE FOR 2023:

and PAN AMERICAN GAMES

coverage!

CONTACT YOUR ACCOUNT MANAGER FOR DETAILS

## TIER 1 \$10,000

### 12 guaranteed stories TWO FULL PAGE print ads

#### **EVENTS COVERED**

- Land Rover Kentucky 3-Day Event (APR)
  - Devon Horse Show (MAY)
  - $\bullet \ \textbf{Maryland Five Star at Fair Hill} \ (\texttt{OCT}) \\$



## TIER 2 \$5,500

## 8 guaranteed stories ONE FULL PAGE print ad

#### **EVENTS COVERED**

- Global Dressage Festival Full Series (JAN-MAR)
  - North American Junior and

Young Rider Championships  $(J \cup L)$ 

- American Eventing Championships (AUG)
  - USEF Pony Finals (AUG)
- USHJA Hunter Derby & Green Incentive Championships (AUG)
  - U.S. Dressage Festival of Champions (AUG)
  - Pennsylvania National & Dover USEF Medal (OCT)
    - Washington International (OCT)
    - National Horse Show & ASPCA Maclay (OCT)

## TIER 3 **\$3,000**

### 3 guaranteed stories ONE FULL PAGE print ad

#### **EVENTS COVERED**

- The Aiken Eventing Showcase (MAR)
  - IHSA Championships (MAY)
    - CHIO Aachen(JUNE)
    - Upperville (JUNE)
  - Great Meadow Interational(AUG)
    - •The Hampton Classic (AUG)
      - Capital Challenge (SEP)
  - Retired Racehorse Project (OCT)
  - Morven Park International (OCT)
    - Dressage at Devon (OCT)

The Chronicle would like to give a heartfelt thank you to our 2022 Gold, Silver, and Bronze Advertising Partners. If you'd like to learn more about our Partners Program, please contact your account manager.

## GOLD

























































































#### For information about advertising with the Chronicle please contact:



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